



Round Table V – 12th of April
Capacity Building in Emerging and Under Consolidation Angel
countries

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Why develop Angel Investing capacity in Emerging countries

- Innovation key for developing new economies
- Young generation more global and open to new technologies
- Lack of traditional financing of innovation and startups
- Local VC industry not existing and very few cross border Funds
- A lot of High Net worth individuals could become interested in new asset class related to innovation
- Business Angels concept , organization and processes need to be explained, promoted , it is not a spontaneous development



Key actors in the Angel Investing capacity building process

- Local active champions: individuals, small groups of investors with sufficient influence and connections within the local community, local networks (University, Business Schools, Clubs..)
- Entrepreneurial Organizations leaders (incubators, accelerators, entrepreneurial education centers) to direct entrepreneurs to early angel investors and initial sources of deal flow
- Eco-system leaders: policy-makers, local government leaders, family offices managers, professional services for SMEs



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