Round Table V – 12th of April
Capacity Building in Emerging and Under Consolidation Angel countries

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Why develop Angel Investing capacity in Emerging countries

• Innovation key for developing new economies
• Young generation more global and open to new technologies
• Lack of traditional financing of innovation and startups
• Local VC industry not existing and very few cross border Funds
• A lot of High Net worth individuals could become interested in new asset class related to innovation
• Business Angels concept, organization and processes need to be explained, promoted, it is not a spontaneous development
Key actors in the Angel Investing capacity building process

• Local active champions: individuals, small groups of investors with sufficient influence and connections within the local community, local networks (University, Business Schools, Clubs..)

• Entrepreneurial Organizations leaders (incubators, accelerators, entrepreneurial education centers) to direct entrepreneurs to early angel investors and initial sources of deal flow

• Eco-system leaders: policy-makers, local government leaders, family offices managers, professional services for SMEs