



Abstract for the 12th INSME Annual Meeting Session II

Driving financial Inclusion for Start-ups and SMEs – Unlocking Investment and Access to Smart Capital

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Angel investing, venture capital and equity investment are effective tools that help contribute to the stimulation of entrepreneurship activity and private sector growth in the country.

Those tools will also provide an avenue for public sector employees to join the private sector by offering the following:

1. Providing capital to start a venture (usually without collateral that is a requirement for traditional financing tools)
2. Foster entrepreneurship by encouraging the formation of new ventures in Qatar, especially innovative-based ventures
3. Equity investment will allow investors to partner with the entrepreneur in the venture and assist in building capabilities of the venture or SME and eventually, the ecosystem.

However, in order for those tools to work effectively, the whole entrepreneurship ecosystem of the country needs to cater to a fertile environment for seeding and growing SME's.